



Los Alamos National Laboratory cosponsors April 13 construction forum in Albuquerque

April 7, 2009



LOS ALAMOS, New Mexico, April 7, 2009— Companies big and small can learn about upcoming construction projects and procurement opportunities at Los Alamos National Laboratory by attending a construction forum April 13 at the Hotel Albuquerque, 800 Rio Grande Blvd. N.W., in Albuquerque's Old Town.

"The forum is designed to provide key information about Laboratory construction business opportunities. We want interested businesses to have both the knowledge they need to pursue business with the Laboratory," said Dennis Roybal of the Laboratory's Small Business Program Office, part of the Acquisition Services Management Division. There is no cost to attend.

“The construction forum is designed to expand the Laboratory’s standard communication in a more personal and ‘hands on’ way so that we can establish ongoing relationships with potential construction vendors and broaden our pool of subcontract expertise,” said John Bretzke, Los Alamos’s deputy associate project director for Project Management and Site Services.

“This one-day conference is information packed and cost effective. We’re excited about the number of outside firms that are interested in doing business with the Laboratory, and we are looking forward to helping them understand how to develop acceptable bid proposals,” he said.

Participants who seek to provide the Laboratory goods or services can learn from Laboratory Small Business Program and Procurement Office personnel about upcoming construction projects for which businesses can compete. Laboratory staff will lead three information sessions about the various aspects of doing business with Los Alamos, such as site requirements and engineering and business practices, including subcontracting opportunities.

A fourth breakout session led by NEDA Business Consultants, Inc. focuses on teaming strategies to enable businesses to learn more about joint venturing or other teaming arrangements that allow businesses to leverage their capabilities to be more responsive on larger and more complex contract opportunities.

There also is a facilitated networking lunch to raise awareness of and support networking among participating businesses. Participants also can briefly describe the services and goods they provide and their areas of expertise.

Representatives from the federal Small Business Administration, the New Mexico 8(a) Minority Business Association, and the New Mexico Small Business Development Center also are scheduled to be available to assist business owners.

A tour of the Laboratory is scheduled for the next day (April 14). Write to business@lanl.gov by e-mail to sign up for the tour and to preregister for the forum.

Other forum sponsors are the American Indian Chamber of Commerce of New Mexico, the Energy Technology and Environmental Business Association, New Mexico 8(a) Minority Business Association, and the Northern New Mexico Supplier Alliance.

For more information, write to business@lanl.gov by e-mail or contact the Small Business Program Office at (505) 667-4419.

Los Alamos National Laboratory

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